



MB SYSTEM'S DE MÉXICO

Providing solutions to America

COMPANY PROFILE *CURRICULUM VITAE*





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INTRODUCTION LETTER

Founded 12 year ago, MBS is a Mexican private held company focus on provide services and solutions to our customers, through the development of integrate solutions that promotes reliable business, over any given platform.

We meet this with a team of highly specialized professionals over several branches of technologies; their constant training and investigation, helps our customers to achieve higher levels of quality and competitiveness that their business markets demands.

MB Systems de México is a company created with the support of one of the Latin-American leaders at the services market: **MB & Associates Inc.** With more than decade of experience, we have position our company as leaders in technology solutions and communication services.

MB Systems de México provides services such as solution integration, Maintenance, fix and repair of technology edged equipment, contact center administration, help desk and infrastructure administration (outsourcing). Also, we integrate business solutions and implementations at the communications and telecommunications area, local networks, wide and metropolitan voice networks, as well as data and video networks; we count with the experience and certification over technologies as wireless bridge, Bluetooth, microwave, RIF, HISS, as well as the installation of the infrastructure that supports those.

MB Systems de México offer includes highly trained personal on service centers, which training keeps on them a broad vision of the service with an strong focus on add value on each service provide to the customer, keeping the focus on always maintain and exceed service levels expectations.

Among other services, **MB Systems de México** provides consulting on manufacturing processes control for the engineering, human resources, information systems, safety and security, logistic and production areas, by integrating solutions such as: Nóminas (*Quick Payroll*®), Control de Producción (*Quick Production*®), Embarques (*Quick 807*), Control de asistencias en tiempo real (*Quick Attendance*®) and our modern Dashboard System for the administration and control of the productivity at service areas. (*Control AT*®), to name some solutions.

MB Systems de México maintains a continued improvement process of services; in the search of the excellence for the total satisfaction of our customers by using quality establish systems and social responsibility programs.

It's our goal that your know deeper our organization and its services, in the following pages we will introduce what we called our cur *curriculum*, we are confident your will notice how our experience is aligned with your business needs, providing to us the opportunity to be your next business partner for information technologies solutions.

President
MB Systems de México



COMPANY PHILOSOPHY

Our Mission

It's our mission to deliver information technology solutions that will help our customer to have reliable and integrate services over any given platforms. We care and strength our service with close business relations with our customers, associates and strategic partners, trough programs and negotiations that enable everyone to add value as a team.

Also, we keep a very special care of the environment and animal species in extinction danger, by aligning our associates to our principles and values, harmonizing together with our quality, order and 5'S goals.

Our Vision

Give reliable solutions on information technology to the Americas, keeping, and developing, world class leadership and prestige, trough developing business plans that maintain a sustainable growth of our business every year.

Our Values

- Innovation
- Respect and care of our natural environment
- Honesty
- Speed with direction
- Customer focus
- Family union
- Personnel development



SOCIAL RESPONSIBILITY PHILOSOPHY

MB Systems de México, as a modern organization, innovative and sensible to our business environment, has developed a social responsibility program that arises as result of our commitment to our personnel, customers and society. We exercise a professional, mature and responsible practice, committed to the economic, professional, social and natural environments.

Everything is being shown in a series of initiatives that maintains clear results on our organization, results that replicates in the business world.

Internal Actions

- Code of conduct and corporate ethics
- New technologies investment
- Quality Policy and Environmental Policy compliant with the ISO 9001 and ISO 14001 norms.

External Actions

- Quality and Environmental Policy
- Social action programs
- 20% of our revenue donated to five Children Care institutions in Torreon, Coahuila.
- Animal preservation plan, collaborating with food, medicines and personnel to take care of more than 120 species in extinction danger.



QUALITY POLICY

At MB Systems de México it is our commitment to being recognized as a world class supplier in information technology services through the compliant of our quality system requirements, continuous improvement program and permanent focus on customer satisfaction.

Quality Goals

- 100% on time and budget delivery.
- Rework is not an option.
- Obtain the recognition from our customer as “Value Added Supplier”.

ENVIRONMENTAL POLICY

MB Systems de México, a company dedicated to the distribution and development of products and services related with the information technologies market, is committed to manage its operation into the law and responsible to protect the natural environment.

This commitment covers all our employees, la community where we perform operations and to which our operation could cause an environmental impact.

MB Systems de México is committed to the continued improvement of its environmental performance, being our main commitments and environmental goals:

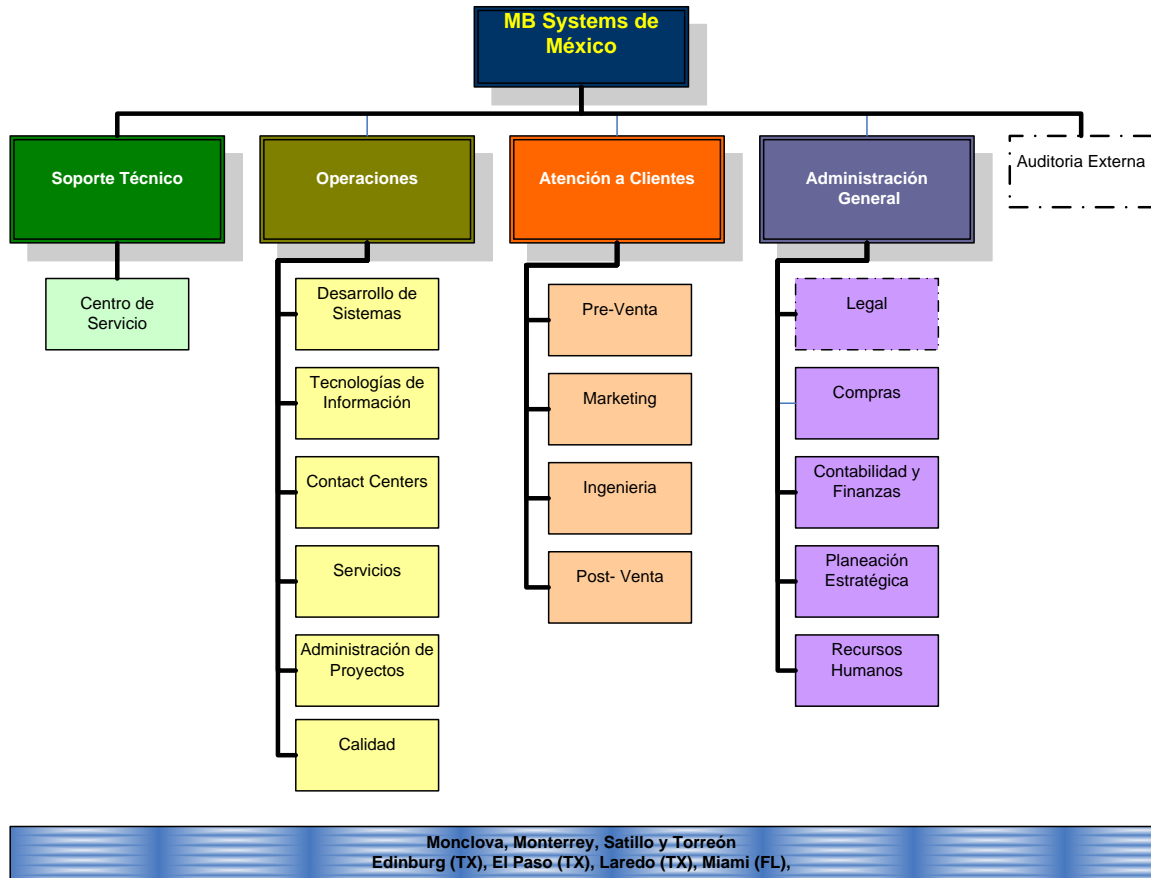
- Comply with environmental laws and regulations, and any other applicable law.
- Prevent or minimize the pollution or air, soil and water, as well as minimize, recycle or dispose our any danger residual that could be generated by our operation by using safe and responsible methods.
- Maintain constant investigation and search of better ways to improve of usage on energy and other natural resources.
- Ensure that all our employees are conscious and trained, as needed, on their involving to comply their actions according to this policy.

This policy is available to any part interested on it and public in general.



OUR ORGANIZATION

Made to meet the most demanding needs of our customers, we count with an organization that is flexible enough to enable us to work over a virtual team model that are focus to work at each project individually, personalizing each delivered service.



This structure is made to provide you the real experience of count with an **MB Systems de México** working exclusively for you.



SERVICE PORTFOLIO

Application Services

- Application outsourcing integral services
- Software manufacturers
- Business Intelligence Services
- Enterprise Application Implementation Services
- Enterprise Application Management Services
- Service Oriented Architecture
- SAP Services
- Oracle Developers
- .Net Developers
- Java Developers
- Software as a Service

Business Support Processes

- Strategic /Process Outsourcing
- Contact Center Services
- Customer Relationship Management Services
- Warranty Services
- Life-Cycle Management Services
- Business Continuity and Recover Services
- Traceability
- Enterprise Content Management

Infrastructure Services

- Cisco Services
- IP Communication Services
- Information Protection Services
- Managed Mainframe Services
- Managed Server and Storage Services
- Data Center Modernization
- Performance Analysis
- Capacity Planning
- System Management and High Availability

Support Services

- Deployment services
- Hardware support services
- Integrated support
- Per Event Support and Consulting
- Software support services
- End-User Workplace Services
- Service Desk
- Mission Critical Support



Workplace Support Services



CUSTOMER PORTFOLIO

As result of our quality of services, that have distinguished, we count with the trust of market leading companies, like:

<i>Aero Bombardier</i>	<i>IT Corporation</i>
<i>Aeropuertos y Servicios Auxiliares</i>	<i>JUSA Internacional</i>
<i>Chrysler de Mexico</i>	<i>Kellogg's de México</i>
<i>Ford México</i>	<i>LG</i>
<i>GM</i>	<i>Navistar International Corp.</i>
<i>International Trucks</i>	<i>Nestle</i>
<i>NISSAN Mexicana</i>	<i>New Generation Computing</i>
<i>Alcoa Inc.</i>	<i>Ney York Life Isurence</i>
<i>Alphabet de México</i>	<i>Owenby Co</i>
<i>American Power Conversion</i>	<i>PEMEX</i>
<i>Aramark</i>	<i>Peñoles</i>
<i>Besco</i>	<i>Philips</i>
<i>Black Box Network Services</i>	<i>Protección Técnica del Norte</i>
<i>Bonafont</i>	<i>Proveedora Nacional Textilera</i>
<i>Burlington Industries Inc.</i>	<i>RED UNO</i>
<i>Banamex</i>	<i>Sara Lee Corporation</i>
<i>Caja de Ahorro del SNTSS</i>	<i>SDC Proesa</i>
<i>CEMEX</i>	<i>Suprema Corte de Justicia</i>
<i>Comisión Federal de Electricidad</i>	<i>Takata de México</i>
<i>Comisión Nacional del Agua</i>	<i>Técnicos en Comunicación</i>
<i>Comisión Nacional de Bienes y Avalúos</i>	<i>Telcel</i>
<i>Danone</i>	<i>TELEVISA</i>
<i>Dell Latinoamérica</i>	<i>Teléfonos de México (TELMEX)</i>
<i>Diamond Technologies</i>	<i>Toshiba Mexicana</i>
<i>DWI de Mexico</i>	<i>Tribunal Superior de Justicia</i>
<i>EBS de México</i>	<i>Tyson</i>
<i>EDS</i>	<i>Universidad Autónoma de Coahuila</i>
<i>Global Expert Inc</i>	<i>Universidad Autónoma de la Laguna</i>
<i>Grupo Amher</i>	<i>Universidades Tecnológicas (México)</i>
<i>Grupo Modelo</i>	<i>Volkswagen de México</i>
<i>Hanes Corporation</i>	<i>Zion Technologies Group</i>
<i>Hecort de Mexico</i>	
<i>IBM México</i>	
<i>IC-Group</i>	
<i>Instituto Mexicano del Seguro Social</i>	
<i>International Motores</i>	
<i>Instituto Federal Electoral</i>	
<i>International Textil Services</i>	

They, as you will experience, feel safe that by choosing **MB Systems de México** as a business partners for the information technology products, they are investing not only on world class products, but also they know they count with the support of the brands that manufacture those products, and have the confidence to count with a team of certified professionals for the installation and support of those products.



PARTNERSHIP PORTFOLIO

We represent and are certified to install and support the products and services of the following brands:



MOST IMPORTANT EXPERIENCE

LG – PHILLIPS

REQUIREMENT: NATIONWIDE MONITORING OF THEIR OPERATIONS

Design and implementation of a modern CCTV system that includes the integration of high resolution cameras, day/night domes with 360° coverage (a total of 32 cameras per facility monitored), DVR, web monitor IDRs, Access control system integration with biometric and proximity technologies, that went implemented at park lots up to restricted areas such as the information systems department, human resources, payroll and administrative offices. This action contributes to ensure the security and management of their 8 plants in México, as well as meet with external auditors requirements. Now the company count with a valuable tool that not only prevents security incidents, but also provides them trusted evidence of undesired events.

TAKATA DE MÉXICO

REQUIREMENT: DISASTER RECOVERY

Once they experience the major disaster ever in a production facility, which causes a total lost, we were required to support the recovery activities, by re-enabling 1200 voice/data/video nodes among administrative offices, production and warehouse area. We were ask, and successfully provide, more than 20 G4 servers, 80 hard drives, backup equipment and consumables (tapes), equipment that help them get back in operations in less than 10 days. We also provide maintenance and repair of more than 600 computers in critical conditions as result of the explosion, water and bumps, being able to recover 83% of the end users information stored on those equipments, enable them to return to their activities needed to get production back. We coordinate and perform activities needed to get data center back to operation. Our sense of urgency and experience on logistics service, as well as our customer trust on the quality of work in several different areas of the IT world, successfully work to get our customer fully back into operation in less than 2 weeks.

PETRÓLEOS MEXICANOS (PEMEX)

REQUIREMENT: CONTINGENCY RESPONSE

As consequence of a major incident on their operations, we were required to recover their data center operations by enabling an alternate data center in our “MB- Disaster Recovery on site” trailer. All services, from high performance servers to security systems and business applications were temporarily relocated there, while we were in parallel working on get their data center back in operation by recovery damaged systems, information and backups. The quality of our service in the data center, made us to win to develop and build their new alternate data C3 level data center, enabling our customer to maintain a non-stop operation for their oil extraction and refinery processes.

AERO BOMBARDIER

REQUIREMENT: NEW PRODUCTION FACILITIES INTEGRATION PROJECT.

At this project we complete an important phase of our customer operation by building a complete solution on information technology services, that contains the design and installation of a world class data network (600 nodes over an structured cabling design), the construction of a world class data center with energy backup systems (UPS), as well as the installation of a power generation equipment, data center fire extinguisher system, and also the cabling installation and configuration of their electrical and pneumatics installation for the production floor. Currently, we continue providing services to the company at the installation of other 4 plants in México, Reynosa, Laredo and Queretaro, and the Plant II and Mexico City offices expansions.



INSTITUTO FEDERAL ELECTORAL

REQUIREMENT: SUPPORT TO FEDERAL ELECTIONS

For the processing of the information generated through the federal election process, we provide the leasing of 600 computer equipments, 12 high performance servers, 30 data network switches and 12 UPS; we also provide the technical and logistics support for the installation of the infrastructure need for data processing at the different locations among the Mexican Republic.

UNIVERSIDAD AUTÓNOMA DE COAHUILA

REQUIREMENT: INSTALLATION OF 1200 EQUIPMENT AT THEIR 22 COMPUTER CENTERS.

This project appeal to our experience to coordinate the simultaneous installation of 22 computer centers for:

Administración San Pedro Coahuila
Arquitectura Torreón Coahuila
Centro de Idiomas Torreón Coahuila
Facultad de Derecho Torreón Coahuila
Enfermería Torreón Coahuila
FCA Torreón Coahuila
Infoteca Torreón Coahuila
Medicina Torreón Coahuila
Odontología Torreón Coahuila
Artes Plásticas Saltillo Coahuila
Centro de Idiomas Saltillo Coahuila
Ciencias y Humanidades Saltillo Coahuila
Comunicación Saltillo Coahuila
FCA Saltillo Coahuila
Infoteca Saltillo Coahuila
Música Saltillo Coahuila
Enfermería Saltillo Coahuila
FIME Monclova Coahuila
Infoteca Monclova Coahuila
UAC Acuña Coahuila
Escuela superior de Ingenierías Nueva Rosita
Facultad de Administración en Contaduría Piedras Negras Coahuila.

At those computer centers, we installed a total of 1200 personal computers, 22 servers, cabling installation for local network and IDF implementation, air conditioning systems, and required software for servers and computers, everything in less than 30 days.

INTERNATIONAL A NAVISTAR COMPANY

REQUIREMENT: ERP CORPORATE

As a solution integrator company, we were selected to develop the ERP Corporation project for the Diesel Transportation Supplier, this successful integration project, was integrated and developed in 16 months for all Mexico; it was successfully finished in an exact solution.

For this project we generated in the definition an analysis of the needs of the users level and with this definition we generated a working plan based of the size of itself.

We developed the specifications of the user and then the tecnic specifications with metric service levels, using the methodology of application development that we use actually.

We constructed with the RAD (Rapid Application Development) methodology, with Modelo Vista Controller technology of Oracle Database 11g in Oracle JDeveloper 11g for Oracle Web Logic Server everything in JAVA for Cloud Computing applications.



AI this generates Production, Proof, Production instances with Mb Systems de Mexico technology and equipment reducing cost to it's minimum expression and maximizing the resources to integrate the project in time and form meeting with the established metrics.

We implement the project in a record time.

We train the personal in Mexico, in the places where we count with offices using audio and Video WEB conference.

We develop the training manuals and Videos to guarantee operative continuity in future recruit and rotation of the organization minimizing the impact of the future positions.

And finally we generate the technologic transference to our abilities and skills with the Informatics personal leaving them on the technologic vanguard in it' system area and guarantying the auto support of the corporative Application.



HOW CONTACT US

If you want to get more information about our company and delivered services, we invite you to get in contact with use at our electronic mail info@mbsystems.com.mx or by calling to our corporate offices at +52 (871) 732 1016, we are going to be please to talk with you.

Also, you are welcome to visit any of our offices in Mexico or the United States of America.

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